## Fundamentals of Debt Financing

The Role of Bond Counsel May 6, 2004

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#### Background

- Nineteenth Century Litigation Concerning
   Validity of State and Local Government Bonds
- Legal Expertise Avoids Loss and Promotes Liquidity of Bonds

#### Background

- Modern Concerns About Complexity of Laws and Frequency of Litigation Justifies Special Legal Expert and May Shift Certain Liabilities
- Contrast Special Purpose Finance Counsel With Regular General Counsel
- Compensation

# Analyzing Financing Purposes, Structure & Goals in a Legal Context

- Purposes of Financing
  - Authorization -- borrowing powers; agent for sale powers; type of project
  - Suitability of project financing to achieve purpose
  - Constitutional Issues -- religious affiliation; equal protection; due process

## Analyzing Financing . . .

- Structure of Financing
  - Statutory Requirements
  - Tax Requirements
    - Arbitrage Limitations
    - Private Activity Bond Limitations
  - Financial Terms
    - Principal Repayment and Interest Rates
    - Repayment Sources and Key Financial Covenants
    - Credit Enhancement--Insurance and Bank Facilities
    - Innovations--Tender Features, Options, Etc.

## Analyzing Financing . . .

- Defining and Reviewing Financing Goals
  - Spreading Capital Costs Over Future Taxpayers or Ratepayers
  - Reducing Costs or Avoiding Covenants by Refunding or Restructuring Debt
  - Modifying Debt Repayment to Reduce or Accelerate
     Debt Service

#### Design Proceedings For Issuing Debt

 Satisfying Statutory Requirements -- Public hearings, notice to Legislature, publication and posting of notices, use of resolutions or ordinances or indentures or trust agreements

## Design Proceedings

- Delegation Concerns
- Competitive Sale or Negotiated Sale
- Due Diligence Review of Issuer, Borrowing and Disclosure

#### **Drafting Legal Documents**

- Basic Borrowing Documents
  - Indenture or Trust Agreement
  - Lease or Installment Sale Agreement
  - Loan Agreement
  - Tax Certificate
  - Closing Documents

#### **Drafting Legal Documents**

- Disclosure and Underwriting Documents
  - Official Statement or Offering Memorandum
  - Bond Purchase Contract (negotiated sale) or Official
     Notice of Sale (competitive sale)
  - Continuing Disclosure Agreement
  - Remarketing Agreement (for securities with a tender or put feature)

## Delivering Legal Opinions

- Final Opinion of Bond Counsel
  - Validity of Debt
  - Tax-Exempt Status of Interest on Debt
  - Security for Debt -- Repayment Source

## Delivering Legal Opinions

- Disclosure and Securities Law Opinion
  - 10b-5 Opinion -- Adequate Disclosure
  - No Registration Under the '33 Securities Act or Qualification Under '39 Trust Indenture Act
  - Validity of Purchase Contract
- Supplemental Opinions/Reliance Letters
  - Bankruptcy Issues
  - Pending Litigation

## Delivering Legal Opinions

- Significance of Opinion
  - Reliance Upon Advice of Counsel Defense

#### Consulting on Post-Closing Matters

- Interpreting Legal Documents (in light of subsequent events)
- Arbitrage Rebate Analysis
- Continuing Disclosure Reports (S.E.C. Rule 15c2-12)
  - Annual Reporting Requirements
  - Reporting Significant Events

#### Consulting on Post-Closing Matters

- Auditor's Inquiries
- Trustee's Inquiries